

**Subject:** Re: Feedback  
**Date:** Wednesday, 23 January 2019 at 17:52:52 Greenwich Mean Time  
**From:** Stephen Kaye  
**To:** Lee Greenfield  
**Attachments:** image001.png, image002.png, image003.png, image004.png, image005.png, image006.png, image007.png, image008.png, image009.png, image010.png, image011.png, image012.png, image013.png, image014.png, image015.png, image016.png, image017.png, image018.png, image019.png, image020.png, image021.png, image022.png, image023.png, image024.png, image025.png, image026.png, image027.png, image028.png, image029.png, image030.png, image031.png, image032.png

L  
Happy with below and to confirm my acceptance  
S

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**From:** Lee Greenfield <lee@iangreenresidential.com>  
**Date:** Wednesday, 23 January 2019 at 17:49  
**To:** Stephen Kaye <mail@stephenkaye.net>  
**Subject:** Re: Feedback

Ok. I will arrange, thanks.

I can write a formal agreement or if easier, you can confirm, by reply, that I will quote £1,795,000, fee will be 1% plus VAT of the sale price and the term will be until March 29<sup>th</sup> 2019 [approx. 9 weeks] at which point if the property remains unsold, we can sit down and review. This period will enable me to expense photos and floor plans and hit specific marketing deadlines for February and March

Thanks

## LEE GREENFIELD



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**From:** Stephen Kaye <mail@stephenkaye.net>

**Date:** Wednesday, 23 January 2019 at 17:39  
**To:** Lee Greenfield <lee@iangreenresidential.com>  
**Subject:** Re: Feedback

Im ok with that..  
Good luck!  
S

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**From:** Lee Greenfield <lee@iangreenresidential.com>  
**Date:** Wednesday, 23 January 2019 at 17:38  
**To:** Stephen Kaye <mail@stephenkaye.net>  
**Subject:** Re: Feedback

I've had four people through the door and two more lined up.  
Openly speaking, that's more foot fall than we would usually have for an 'off-market' property

I have spoken to every single other agent (including a few you didn't see), to make them aware of the flat but only one agent said they had someone.....and that was last week. Not heard anything.

I don't think there is any harm at all by putting it out there to the general market. If it were too cheap, one of my punters would have made a bite, I can assure you. Expose it and use the tools of the trade. It won't cost you anything unless I sell it because I bear costs of everything.

## LEE GREENFIELD



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**From:** Stephen Kaye <mail@stephenkaye.net>  
**Date:** Wednesday, 23 January 2019 at 17:34  
**To:** Lee Greenfield <lee@iangreenresidential.com>  
**Subject:** Re: Feedback

Presume all leads at this point exhausted ?  
have any of the other agents said they have a client interested in viewing?  
S

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**From:** Lee Greenfield <lee@iangreenresidential.com>  
**Date:** Wednesday, 23 January 2019 at 17:32